

Message Text

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46

ACTION AID-59

INFO OCT-01 NEA-10 ISO-00 EB-07 IGA-02 /079 W

----- 122743

P 091225Z FEB 76

FM AMEMBASSY CAIRO

TO SECSTATE PRIORITY 9921

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EO 11652: NA

TAGS: BEXP, EG

SUBJECT: SADAT CITY MASTER PLAN

REF: STATE 28637

1. COMLOFF CONTACTED TAMS AND MEMBER OF SELECTION COMMITTEE FROM MIN OF HOUSING AND RECONSTRUCTION CONCERNING AWARD OF SADAT CITY MASTER PLAN. TAMS REP WAS EXTREMELY CAUTIOUS IN HIS REPLIES TO QUESTIONS NOTING THAT TAMS IS "SWORN TO SECRECY." BOTH TAMS AND SELECTION COMMITTEE MEMBER CONFIRMED THAT FOUR CONSORTIUMS HAD BEEN ASKED FOR COST ESTIMATES, PROPOSALS FOR FINANCING CONSULTANT FEES AND ANOTHER TECHNICAL QUESTION. NEITHER TAMS REP NOR COMMITTEE MEMBER WOULD MAKE CATEGORICAL STATEMENT WHETHER INDICATION OF FINANCING SOURCE WOULD AFFECT SELECTION. WE BELIEVE, HOWEVER, THAT THIS FIRST TIME THAT TELEGRAM INVITING FURTHER INFORMATION HAS HIGHLIGHTED FINANCING QUESTION. TAMS REP ALSO ENCOURAGED COMLOFF TO SPECIFICALLY RAISE FINANCING QUESTION WITH COMMITTEE MEMBER. ALL OF THIS SUGGESTS THAT FINANCING AND COST ESTIMATES COULD PLAY GREATER ROLE IN AWARD THIS CONTRACT THAN IN PREVIOUS AWARDS WHERE CONSULTANT FINANCING WAS NOT ISSUE.

2. IT APPEARS THAT ONLY DAVID CRANE ASSOCIATES CONSORTIUM INCLUDES AMERICAN FIRMS. EMBASSY HAS BEEN CONTACTED BY PARSONS BRINKERHOFF INTERNATIONAL WHICH IS MEMBER OF CRANE CONSORTIUM. TAMS REP AND SELECTION COMMITTEE MEMBER, WHEN SPECIFICALLY ASKED, SAID THAT NO AMERICAN FIRM BELONGED TO EITHER BRITISH CONSORTIUM (CLIFFORD CULPIN AND CONSORTIUM LIMITED OFFICIAL USE

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OF LEWELLYN AND DAVIES AND PARSONS BROWN) OR TO FRENCH GROUP

(MOUCHELLE--PHONETIC).

3. WE ARE TRYING TO CONTACT PARSONS BRINKERHOFF LOCAL REP
TO DISCUSS POSSIBLE EMBASSY ASSISTANCE. HE HAD EARLIER TOLD
COMLOFF THAT HE BELIEVED ONE OTHER AMERICAN FIRM INCLUDED
IN ANOTHER CONSORTIUM ON SHORT LIST.
EILTS

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